



We are growing! UPN is currently looking for an experienced **Sales Engineer** located in **Kansas City, MO**. This candidate must be an experienced Solutions Engineer to provide technical sales support for our Account Directors in multiple markets.

**Specific responsibilities include:**

- Provide assistance to the Account Directors.
- Creating Technical Designs and Documentation of customer solutions.
- RFP Review and Response.
- Qualifying Economics Review of each opportunity.
- Attending customer meetings with sales as the technical resource.
- Project Management of opportunities from pre-sales through Projects Implementation.
- Other duties as assigned.

**Requirement for the position include:**

- Bachelor's Degree
- Minimum 3 years' experience as a Sales Engineer in Telecommunications.
- Creating Technical Designs and Documentation of customer solutions.
- Great understanding of Fiber Optic Network Design and implementation.
- Great understanding of Metro Ethernet design and concepts.

Salary is commensurate upon education and experience. Qualified candidates interested in this opportunity should submit their cover letter and resume.

UPN is an Equal Employment Opportunity/Affirmative Action Employer: M/F/D/V

[CLICK HERE TO APPLY](#)