We are growing! UPN is currently looking for a **Sr. Solutions Engineer** located in **Little Rock, Arkansas**. This candidate is a technical leader responsible for a variety of technical and sales related deliverables in support of the Little Rock Sales Team. Position supports the Enterprise market vertical.

Specific responsibilities include:

- Create/Design UPN specific solutions for UPN Sales and UPN Operations.
- Construct Logical drawings, Fiber route maps, Designs, Statements of work, other items as needed.
- Provide product and process training to new and existing UPN employees.
- Attend customer meetings with the Sales Team as the technical resource to help qualify customer. requirements and ensure UPN's capabilities are accurately positioned to the customer's request.
- Present UPN products and Solutions at customer events.
- Review RFPs to identify key technical design requirements, provide technical guidance on UPN's ability to deliver a compliant solution.
- Review and qualify inside/outside plant and electronics economics of each opportunity.
- Oversee the estimating steps within UPN's CRM to ensure timely and accurate results.
- Other duties may be assigned.

Requirement for the position include:

- Bachelor's Degree
- Minimum 3 years' experience as a Solutions Engineer in Telecommunications.
- Understanding of Fiber Optic Network Design principles and implementation.
- Understanding of Metro Ethernet and design concepts.
- Understanding of the Internet and how service is delivered to an Enterprise network.
- Understanding of the OSI model.
- Understanding of DWDM, MPLS, WAVE, EPL, IP and BGP.
- Understanding of how to effectively communicate tech solutions (written & verbal).
- Understanding of how to be a dynamic public speaker.

Salary is commensurate upon education and experience. Qualified candidates interested in this opportunity should submit their cover letter and resume.

UPN is an Equal Employment Opportunity/Affirmative Action Employer: M/F/D/V

CLICK HERE TO APPLY